Messaging

- Audience:
- SLPs in CA only
- Same Message to all
- CTA: Schedule a call w/ a BD

Overall Messaging:

- Excitement
- "we are now in-networks with Medi-Cal":
- Add content around faster, easier, getting communication into your patients hands quicker (2-days), help you work more efficiently
- o Logos?? yes
- Proof points add these Team Supporting you, Trial, Flexibility, Warrenty, Support I think we
 have wording on this so let's use what we have on the website or the BD presentation pages already
 vs creating new stuff.

Channels

- Website (In the New Page)
- PR/Media Outlets
- Email
- Social

Same messaging for all of these channels

• Timing - Summary by EOW from Beyrel, they will let us know when we can do live.